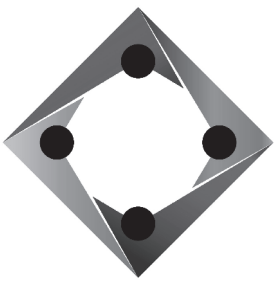




(Please scan the QR code to view the RHP)



VIKRAN ENGINEERING LIMITED

(formerly known as Vikran Engineering & Exim Private Limited)

Our Company was originally incorporated as 'Ratangiri Financial Advisory Private Limited', as a private limited company under the provisions of the Companies Act, 1956, pursuant to a certificate of incorporation dated June 4, 2008 issued by the Deputy Registrar of Companies, West Bengal at Kolkata. Pursuant to a special resolution passed by the Shareholders of our Company at the extra-ordinary general meeting held on July 31, 2015, the name of our Company was changed to 'Vikran Engineering & Exim Private Limited' due to change in the nature of business and a fresh certificate of incorporation pursuant to change of name dated August 7, 2015 was issued by the Registrar of Companies, Kolkata. Subsequently, the Board determined it would be appropriate to change the name of the Company as a part of strategic corporate rebranding, and to align more closely with the core business activities, and pursuant to a special resolution passed by the Shareholders of our Company at the extra-ordinary general meeting held on June 17, 2024, the name of our Company was changed to 'Vikran Engineering Private Limited' and a fresh certificate of incorporation dated July 30, 2024 was issued by the Registrar of Companies, Central Processing Centre. Thereafter, our Company was converted to a public limited company, pursuant to a special resolution passed by the Shareholders of our Company at the extra-ordinary general meeting held on August 12, 2024, the name of our Company was changed to 'Vikran Engineering Limited' and a fresh certificate of incorporation consequent upon conversion to public limited company dated September 20, 2024, was issued to our Company by the RoC. For details in relation to changes in the registered office of our Company, see "History and Certain Corporate Matters" on page 255 of the red herring prospectus dated August 18, 2025 ("RHP") filed with the RoC.

Registered and Corporate Office: 401, Odyssey I.T. Park, Road No. 9, Wagle Industrial Estate, Thane (W) - 400604, Maharashtra. Tel: +91-22-62638263; Contact Person: Kajal Sagar Rakholiya, Company Secretary and Compliance Officer; E-mail: companysecretary@vikrangroup.com; Website: www.vikrangroup.com; Corporate Identity Number: U93000MH2008PLC272209.

OUR PROMOTERS: RAKESH ASHOK MARKHEDKAR, AVINASH ASHOK MARKHEDKAR AND NAKUL MARKHEDKAR

INITIAL PUBLIC OFFER OF UP TO [●] EQUITY SHARES OF FACE VALUE OF ₹ 1 EACH ("EQUITY SHARES") OF VIKRAN ENGINEERING LIMITED (FORMERLY KNOWN AS VIKRAN ENGINEERING & EXIM PRIVATE LIMITED) ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE) ("OFFER PRICE") AGGREGATING UP TO ₹ 7,720 MILLION COMPRISING A FRESH ISSUE OF UP TO [●] EQUITY SHARES AGGREGATING UP TO ₹ 7,210 MILLION BY OUR COMPANY ("FRESH ISSUE") AND AN OFFER FOR SALE BY RAKESH ASHOK MARKHEDKAR OF UP TO [●] EQUITY SHARES AGGREGATING UP TO ₹ 510 MILLION ("OFFERED SHARES") ("PROMOTER SELLING SHAREHOLDER") AND SUCH OFFER FOR SALE, TOGETHER WITH THE FRESH ISSUE, THE "OFFER".

DETAILS OF THE OFFER FOR SALE			
Name of the Promoter Selling Shareholders	Type	Number/Amount of Equity Shares Offered	Weighted Average Cost of Acquisition (in ₹ per Equity Share)*
Rakesh Ashok Markhedkar	Promoter Selling Shareholder	Up to [●] Equity Shares of face value ₹ 1 each aggregating up to ₹ 510 million	Negligible

*As certified by M/s. Pramodkumar Dad & Associates, Chartered Accountants by way of their certificate dated August 07, 2025.

PRICE BAND: ₹92 TO ₹97 PER EQUITY SHARE OF FACE VALUE OF ₹1 EACH.
THE FLOOR PRICE IS 92 TIMES THE FACE VALUE OF THE EQUITY SHARES AND
THE CAP PRICE IS 97 TIMES THE FACE VALUE OF THE EQUITY SHARES.
BIDS CAN BE MADE FOR A MINIMUM OF 148 EQUITY SHARES AND IN MULTIPLES OF 148 EQUITY SHARES THEREAFTER.
THE PRICE TO EARNINGS RATIO BASED ON DILUTED EPS FOR FISCAL 2025 AT THE LOWER END OF THE PRICE BAND
(i.e FLOOR PRICE) IS 21.15 TIMES AND AT THE UPPER END OF THE PRICE BAND (i.e CAP PRICE) IS 22.30 TIMES.

BID/ OFFER PERIOD	ANCHOR INVESTOR BIDDING DATE MONDAY, AUGUST 25, 2025*
	BID/OFFER OPENS ON TUESDAY, AUGUST 26, 2025
	BID/OFFER CLOSES ON FRIDAY, AUGUST 29, 2025**^

* Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Offer Opening Date.

** Our Company, in consultation with the BRLMs, may decide to close the Bid/ Offer Period for QIBs one Working Day prior to the Bid/ Offer Closing Date, in accordance with the SEBI ICDR Regulations.

^ UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date.

We are an Engineering, Procurement and Construction (EPC) company. We provide end-to-end services from conceptualisation, design, supply, installation, testing and commissioning on a turnkey basis and has presence across multiple sectors including power, water, and railway infrastructure.

THE OFFER IS BEING MADE THROUGH THE BOOK BUILDING PROCESS IN ACCORDANCE
WITH REGULATION 6(1) OF THE SEBI ICDR REGULATIONS 2018.

THE EQUITY SHARES OF THE COMPANY WILL GET LISTED ON THE MAIN BOARDS OF BSE AND NSE.
NATIONAL STOCK EXCHANGE OF INDIA LIMITED SHALL BE THE DESIGNATED STOCK EXCHANGE.

- QIB PORTION: NOT MORE THAN 50% OF THE OFFER • NON-INSTITUTIONAL PORTION: NOT LESS THAN 15% OF THE OFFER
- RETAIL PORTION: NOT LESS THAN 35% OF THE OFFER

IN MAKING AN INVESTMENT DECISION AND PURCHASE IN THE OFFER, POTENTIAL INVESTORS MUST ONLY RELY ON THE INFORMATION INCLUDED IN THE RHP AND THE TERMS OF THE OFFER, INCLUDING THE MERITS AND RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE OFFER AVAILABLE IN ANY MANNER.

In accordance with the recommendation of Independent Directors of our Company, pursuant to their resolution dated August 18, 2025, the above provided price band is justified based on quantitative factors/ KPIs disclosed in the "Basis for Offer Price" section on page 137 of the RHP vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in the "Basis for Offer Price" section beginning on the page 137 of the RHP and provided below in this advertisement.

Risk to Investors

For details, refer to section titled "Risk Factors" on page 38 of the RHP.

- Decline in Order Book for Fiscal 2025 as compared to Fiscal 2023:** The value of projects awarded during Fiscal 2025 has decreased as compared to the value of projects awarded during Fiscal 2023 from ₹21,712.25 million in Fiscal 2023 to ₹ 7,009.25 million in Fiscal 2025, with a reduction in government orders and a decrease in order values for water and railway infrastructure projects. Despite this, revenues increased from ₹5,243.05 million in Fiscal 2023 to ₹9,158.47 million in Fiscal 2025, resulting in a decrease in Order Book to revenue ratio from 390% to 223%. The decline in Order Book, especially in water and railway infrastructure verticals, may impact our revenue visibility, growth prospects, and ability to scale operations, potentially causing a material adverse effect on our business and financial condition.
- Risk regarding an order by Railway Board to ban our Company for two years:** Executive Director/Gati Shakti (Elect.) Railway Board, vide Order dated July 26, 2024, directed a two-year ban on our Company for alleged breach of code of integrity and involvement in illegal gratification, based on CORE/Vigilance findings, which has been stayed by the Hon'ble High Court of Delhi on August 13, 2024 in W.P.(C) 11215/2024; the matter is pending with the next hearing on September 26, 2025. Except for this instance, there has been no other ban or blacklisting of our Company; however, there can be no assurance of a favourable outcome and, if upheld, it could materially affect our reputation, business, financial condition, and results of operations. As of June 30, 2025, ₹30.51 million (0.12% of our order book) relates to railway infrastructure projects.
- Negative net cash flows from operating activities:** Our Company had negative net cash flows from operating activities of ₹1,290.86 million and ₹664.77 million in Fiscals 2025 and 2024. While PAT positive, we cannot assure sustaining profitability or positive cash flows, which could materially affect our business, financial condition, cash flows, and results of operations.
- Trade receivables, contract assets and inventories form a substantial part of our current assets and net worth:** Our business is working capital intensive and trade receivables, other current assets including contract assets and inventories form a substantial part of our current assets and net worth, representing approximately 85.68%, 83.75% and 84.24% of total assets as of March 31, 2025, 2024 and 2023, respectively. Any misjudgement in estimating project timelines, customer demand or credit worthiness could result in shortages or excess inventory, work-in-progress accumulation, delayed recoveries, bad debts, liquidity crunch, increased borrowings, higher finance costs and adverse impact on our profitability, cash flow and business operations.
- Risk relating to the competitive bidding process:** Majority of our projects have been awarded through competitive bidding process. Failure to complete our projects within contractual time may affect our future business prospects and financial performance. Failure to qualify for, complete or win new contracts could negatively impact our business, potentially affecting our financial condition, operational results, growth prospects, and cash flow stability.
- Risk in relation to tenders by public sector authorities:** Our business is driven by tenders from government authorities, public sector undertakings, and private sectors, accounting for approximately 61.73%, 18.41%, and 19.86% of our revenue in Fiscal 2025. Delays, lack of tenders, or adverse government policy changes may materially impact our operations and financial performance. Government contracts are subject to internal processes, budgetary constraints, payment delays, and regulatory scrutiny, which may reduce contract availability or cause renegotiations and terminations.
- Risk regarding outstanding trade receivables:** As of Fiscals 2025, 2024, and 2023, trade receivables were ₹6,343.29 million, ₹4,638.96 million, and ₹3,699.07 million, respectively, with ₹794.83 million, ₹549.04 million, and ₹136.21 million (12.19%,

11.56%, and 3.63%) outstanding for over six months from their respective due dates. Our trade receivables include certain amounts disputed by customers and pending recovery through legal proceedings. Delays or failure in collection, arbitration, or litigation over additional claims could adversely affect our business, cash flows, financial condition, and results of operations.

The details of receivables pending beyond the receivables period offered by the Company are as follows:

Fiscal Year	Receivables pending beyond the receivables period offered by the Company (in ₹ million)	Percentage of receivables pending beyond the receivables period offered by the Company (%)*
2025	620	9.78
2024	434	9.35
2023	78	2.11

*as a % of total receivables

- 8. Significant working capital requirements:** Our business typically requires significant amounts of working capital and historically, our business growth has been dependent on high working capital requirements. Our working capital as a percentage of (i) total assets was 50%, 43.19%, and 29.30% as at March 31, 2025, March 31, 2024, and March 31, 2023, respectively, and (ii) revenue was 74.27%, 52.74%, and 39.82% as at March 31, 2025, March 31, 2024, and March 31, 2023 respectively, and our working capital turnover ratio in Fiscal 2025, Fiscal 2024, and Fiscal 2023 was 1.35, 1.90, and 2.51, respectively. If we experience insufficient cash flows or are unable to access suitable financing to meet working capital requirements and loan repayment obligations, our business, financial condition and results of operations could be adversely affected.
- 9. Risks Related to Order Book and Project Execution:** As of June 30, 2025, our Order Book was ₹24,424.39 million. We cannot guarantee that anticipated income will be realised timely or profitably. Past orders and historic growth may not indicate future orders. Future cancellations or inadequate termination payments could materially impact our business and cash flows. Project execution risks such as delays, cost overruns, force majeure, and disruptions may cause revenue variability and affect our financial condition. Projects may remain outstanding for extended periods, and delays may hinder production capabilities.
- 10. Risk related to concentration of Customers:** A significant portion of our Order Book and revenue from operations attributable to our top customer, top five and top ten customers, the break-up of which is set forth below:

Particulars	As at March 31, 2025		As at March 31, 2024		As at March 31, 2023	
	Amount (₹ million)	% of Order Book value	Amount (₹ million)	% of Order Book value	Amount (₹ million)	% of Order Book value
Order Book value attributable to our top customer	2,737.16	13.39	3,431.49	16.23	4,855.47	23.73
Order Book value attributable to our top five customers	11,478.27	56.15	13,500.91	63.84	14,146.20	69.15
Order Book value attributable to our top ten customers	16,846.33	82.41	18,502.83	87.49	18,004.19	88.01

Particulars*	As at March 31, 2025		As at March 31, 2024		As at March 31, 2023	
	Amount (in ₹ million)	% of Revenue from Operations	Amount (in ₹ million)	% of Revenue from Operations	Amount (in ₹ million)	% of Revenue from Operations
Revenue from top customer	2637.07	28.79	1,670.50	21.25	1,346.92	25.69
Revenue from top five customers	6363.22	69.48	4,367.95	55.58	3,629.34	69.22
Revenue from top ten customers	8066.65	88.08	6,026.39	76.68	4,645.01	88.59

* For further details please refer to “Our Business – Our Customers” on page 246 of the RHP

- 11. Risk related to Sector Concentration:** A significant portion of our Order Book value and our revenue are generated from projects in the power transmission and

distribution sector and water infrastructure sector, the break-up of which is set forth below:

(Amount in ₹ million, unless otherwise stated)

Business Vertical	As at March 31, 2025		As at March 31, 2024		As at March 31, 2023	
	Order Book	% of Order Book	Order Book	% of Order Book	Order Book	% of Order Book
Power transmission and distribution	12,374.26	60.53	12,252.49	57.94	10,629.55	51.96
Water infrastructure	7,646.33	37.40	8,449.04	39.95	9,093.34	44.45
Railways & Infra	422.59	2.07	446.49	2.11	734.97	3.59
Total	20,443.18	100.00	21,148.02	100.00	20,457.86	100.00

(Amount in ₹ million, unless otherwise stated)

Vertical	For the Fiscal 2025		For the Fiscal 2024		For the Fiscal 2023	
	Revenue from operations	% of revenue from operations	Revenue from operations	% of revenue from operations	Revenue from operations	% of revenue from operations
Power Transmission and Distribution	6,676.69	72.90	3,875.83	49.31	2,530.80	48.27
Water Infrastructure	2,453.25	26.79	3,873.37	49.28	2,590.08	49.40
Railways & Infra	28.53	0.31	1110.28	1.40	122.17	2.33
Total	9158.47	100.00	7,859.48	100.00	5,243.05	100.00

- 12. Risk regarding a CBI Matter:** A charge sheet has been filed by the CBI related to alleged bribery involving a Railway officer and certain employees of the company, the court has not yet taken cognizance, and the case is pending framing of charges. These proceedings could harm our reputation and affect our ability to secure new business and future tenders. To tackle such issues in the future, our Company had adopted and implemented an anti-bribery and anti-corruption policy on November 8, 2024. However, there can be no assurance that the adoption of this policy or any future compliance measures will fully prevent similar incidents from occurring.
- 13. Offer for sale portion:** The Offer consists of a Fresh Issue and an Offer for Sale. The Promoter Selling Shareholder shall be entitled to the Net proceeds from the Offer for Sale, and our Company will not receive any proceeds from the Offer for Sale.
- 14.** The average cost of acquisition of Equity Shares held by the Promoter Selling Shareholder as on date of the RHP is Nil per Equity Share, and the Offer Price at upper end of the Price Band is 97.
- 15.** Weighted average return on net worth for Fiscals 2025, 2024 and 2023 is 22.32.
- 16.** The weighted average cost of acquisition of all shares transacted in the last eighteen months, one year and three years preceding the date of the Red Herring Prospectus is as follows:

Period	Weighted average cost of acquisition (WACA) (in ₹)*	Upper end of the price band (₹ 97) is ‘X’ times the weighted average cost of acquisition**	Range of acquisition price: Lowest price – Highest price (in ₹)*
Last eighteen months	10.54	9.20	0 to 73.82
Last one year	10.54	9.20	0 to 73.82
Last three years	10.54	9.20	0 to 73.82

As certified by M/s Pramodkumar Dad & Associates, Chartered Accountants, by way of their certificate dated August 18, 2025

*after giving effect of NCLT Reverse Merger Order, sub-division and bonus issue.

**Information to be included in the Prospectus.

- 17.** The BRLMs associated with the Offer have handled 14 public issues during current financial year and two financial years preceding the current financial year, none of issues were closed below the Offer price on the listing date.

Name of BRLMs	Total Issues	Issues closed below IPO price as on listing date
Pantomath Capital Advisors Private Limited	11	1
Systematix Corporate Services Limited	3	1
Total	14	2

- 18.** The Price/Earnings Ratio based on diluted EPS for the Financial Year 2025 for the Company at the higher end of the Price Band is as high as 22.28 times and at the lower end of the Price Band is 21.15 times as compared to the average industry peer group PE ratio of 35.45 times. The details of ratios based on Fiscal 2025 financials are provided in point "J" of "Basis of Offer Price" section of this advertisement.

